Addressing the fragmentation problem in marine compliance
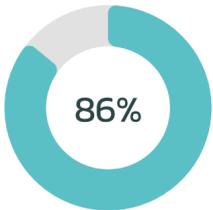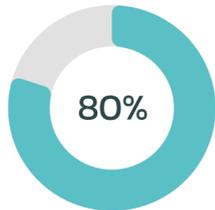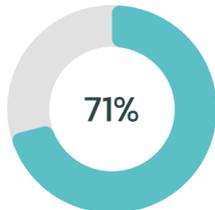
Regulatory complexity is growing. Compliance teams are feeling the pressure

86%

86% are concerned about compliance gaps and undetected risks

80%

80% cite siloed data and communications channels as a major drag on efficiency

71%

71% say manual due diligence consumes too much time

A different model: compliance as shared infrastructure

- ✓ Verification performed one
- ✓ Recognised across workflows
- ✓ Embedded at the point of transaction
- ✓ Continuously monitored

Fragmented data sources and manual processes compound the problem

- ⊗ Multiple screen tools returning conflicting answers
- ⊗ Knowledge stays locked in siloes across the organisation
- ⊗ The same counterparties are screened repeatedly
- ⊗ Compliance teams become become a manual integration layer

One Solution. Three Tiers. Complete Coverage.

Choose the right level of compliance protection for your organisation

EMBEDDED

Transaction Protection

Included with DA-Desk, ShipServ and MarTrust

- ✓ Automatic screening against OFAC, EU, UK, and UN sanctions lists
- ✓ Embedded directly in product workflows
- ✓ Continuous sanctions monitoring with alerts

Counterparty Coverage

[Port Agents] [Suppliers] [Vendors]

ENHANCED

Counterparty Control

Extend protection beyond single transactions

- ✓ Structured KYB verification and digital onboarding workflows
- ✓ Deep ownership analysis and UBO mapping
- ✓ Risk scoring aligned to your policy framework, covering other watchlists, PEPs or adverse media
- ✓ Bank account verification and change control
- ✓ Portfolio-level visibility across counterparties

Counterparty Coverage

[Charterers] [Owners] [Operators] [Brokers]
[Agents] [Vendors] [Shippers] [Receivers]
[Any other counterparties]

PRO

Compliance Passport

Move from isolated checks to shared intelligence

- ✓ Verified once, recognised across the network
- ✓ Powered by MERN™, the maritime entity identifier
- ✓ Risk outcomes shared network-wide
- ✓ Sensitive ownership details remain holder-controlled and anonymised when not disclosed
- ✓ Shared infrastructure: your jurisdictions, your policy

Counterparty Coverage

[Charterers] [Owners] [Operators] [Brokers]
[Agents] [Vendors] [Shippers] [Receivers]
[Any other counterparties]

Read our report on how leading organisations are scaling compliance without scaling headcount

[Download the report]

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The Fragmentation Problem in Maritime Compliance

Scaling compliance amid escalating complexity

For maritime finance, operations and compliance leaders

Marcura 2025 Report