



One platform designed to simplify procurement



11,000+ trading vessels

\$7 billion USD in annual GMV

50,000+ connected suppliers

End-To-End Procure-To-Pay

Automate the entire procurement lifecycle: **Request for Quote, Quotation, Purchase Order, Order Confirmation, and Invoicing**. Gain full control and visibility, with processing times up to 30% faster across all suppliers. Enhance fraud prevention and ensure verified payments by allowing only registered suppliers to upload invoices –minimising errors and improving overall supply chain efficiency.

Data-Driven Insights

Analyse and **benchmark procurement data** by category, brand, country, and more. Identify opportunities for cost optimisation using insights from a network of **11,000+ trading vessels** and gain a **comprehensive view of pricing trends across your fleet** to support data-driven decisions and unlock meaningful savings.

Sourcing

Discover and engage suppliers directly within your purchasing system. **Leverage past transaction data** to identify recommended suppliers, **negotiate with confidence**, and utilise **group buying strategies** to optimise recurring spend on items and spares – **achieving 10–25% average savings** through smarter comparisons.

IHM As A Service

Leverage ShipServ AI to proactively tag hazardous materials, ensuring compliance with **IHM Part I regulations (HKC and EU SRR)**. Reduce compliance risks with a **robust documentation and traceability system**.

Supplier Vetting

Streamline supplier vetting through a **single digital form, automated status updates, and centralised access** for all buyers. Gain **complete visibility** into supplier compliance with an interactive dashboard that helps you **monitor, manage, and optimise supplier performance**.

Analytics & Reporting

Generate **on-demand reports aligned with company-specific metrics** for data-driven decision-making. Enable strategic, data-driven decision-making with enhanced visibility at both company and group levels—**spot trends, patterns, and anomalies to fine-tune procurement strategies**.

Maritime Technical Projects With VesselMan™

A cloud-based project management platform **purpose-built for technical teams** in maritime operations. Designed specifically for dry-docking, retrofits, and maintenance projects. The platform delivers **total project visibility and real-time control**, enabling teams to **track progress, monitor cost deviations, and manage open items** through a centralised dashboard spanning the entire fleet.

Integrated Within Your Workflow

Seamless ERP and AP integrations for frictionless operations. Stay connected with **30+ leading ERPs and third-party AP systems** to streamline procurement and invoicing workflows. **Eliminate costly customisations** and **ensure compatibility** with your existing tools—keeping your operations efficient, connected, and in sync.



Find out more at marcura.com/procure-supplies

Email us: marketing.team@marcura.com



Part of Marcura Group | Copyright @ 2025 Marcura Equities Ltd

ShipServ

Why ShipServ?



Proven Maritime Experience

With **over 25 years** in maritime e-procurement, ShipServ is trusted by 300+ ship owners and managers operating **11,000+ trading vessels**.



Market-Leading Supplier Ecosystem

Our network includes the world's largest supplier base—with over **50,000 suppliers**. Whether your suppliers are already on ShipServ or not, our low barrier to entry makes it easy for them to join.

Part of the Marcura Group

Marcura's ecosystem of market-leading products brings clarity, control, and efficiency to maritime's most complex and manual processes.

Our complementary solution-set covers the entire lifecycle of voyage spend and vessel costs, removing administrative friction, simplifying compliance and enhancing profitability.



Best-In-Class Compliance

Access the compliance strength of Marcura, with **100+ legal, risk, due diligence, and sanctions experts** supporting operational integrity.



Global Managed Service

A **dedicated team of 30+ specialists** provides **24/7 support** for both buyers and suppliers worldwide.

- ✓ **DA-Desk** – Disbursement Accounting
- ✓ **MarTrust** – Maritime Payments
- ✓ **PortLog** – Port Data and Analytics
- ✓ **PortsDirect** – Port Services
- ✓ **Claims** – Laytime Claims Solution
- ✓ **Compliance** – Sanction Compliance Services
- ✓ **VesselMan™** – Maritime Technical Projects